



Fiscal Year 2026-2027

Value-Based Incentives REFERENCE GUIDE

JULY 2026 | Version 1.0

*Please reference the [SAPC Value-Based Incentives website](#) for full criteria and submission guidelines.

Finance and Business Operations			
VBI Name	Required Documents	Deadlines	Payment
<p>Timely Submission of CalOMS Admission and Discharge Records (1-A) At least 80% of California Outcomes Measurement System (CalOMS) admission and discharge records are submitted on time and are 100% complete.</p>	<ul style="list-style-type: none"> • Invoice Form • Applicable Data Quality Report (DQR) incentive page(s) 	<ul style="list-style-type: none"> • Submission 1: Q1 (July 2026 to Sept 2026) – Due 10/20/26 • Submission 2: Q2 (Oct 2026 to Dec 2026) – Due 1/20/27 • Submission 3: Q3 (Jan 2027 to Mar 2027) – Due 4/20/27 	<ul style="list-style-type: none"> • Submission 1: Q1 \$20,000 • Submission 2: Q2 \$20,000 • Submission 3: Q3 \$20,000
<p>Timely Claims Submissions (1-B) At least 95% of prior-month service claims are submitted by the 10th of each month, as monitored through supplemental/late claims SAPC tracks.</p>	<ul style="list-style-type: none"> • Invoice Form • Applicable Data Quality Report (DQR) incentive page(s) 	<ul style="list-style-type: none"> • Submission 1: Q1 (July 2026 to Aug 2026) – Due 10/20/26 • Submission 2: Q2 (Sept 2026 to Nov 2026) – Due 01/20/27 • Submission 3: Q3 (Dec 2027 to Feb 2027) – Due 4/20/27 <p>*Please note that September late claims will be included in Q2.</p>	<ul style="list-style-type: none"> • Submission 1: Q1 \$20,000 • Submission 2: Q2 \$20,000 • Submission 3: Q3 \$20,000



Finance and Business Operations

VBI Name	Required Documents	Deadlines	Payment
<p>Data Aggregation - Building Performance and Risk Metrics (1-C)</p> <p>Supports SAPC provider agencies in purchasing and implementing a data aggregation platform. Open to all contracted treatment provider agencies, including returning FY 2025–26 participants. Cohorts reflect agencies’ implementation stage.</p>	<p>Cohort 1 - Second Year (Advanced): <i>Eligible if the provider agency participated in SAPC’s FY 2025-26 Data Aggregation VBI and completed Option 1 (purchase and initial implementation)</i></p> <ul style="list-style-type: none"> • Submission 1: <ul style="list-style-type: none"> – Invoice Form – Q1 metrics reporting + QI Plan Template – Addendum: Data Aggregation Implementation Update • Mid-year SAPC Progress Check (11/01/26 – 1/29/2027) <ul style="list-style-type: none"> – <u>Required</u> formal visit to assess progress towards <u>full</u> implementation • Submission 2: <ul style="list-style-type: none"> – Invoice Form – Q2 metrics reporting + QI Plan Template • Submission 3: <ul style="list-style-type: none"> – Invoice Form – Q3 metrics reporting + QI Plan Template – Documentation of <u>full</u> implementation – Addendum: Data Aggregation Implementation Closeout Summary – Optional: Documentation of implementation of additional metrics 	<ul style="list-style-type: none"> • Submission 1: <ul style="list-style-type: none"> – Due 10/20/26 • Mid-year SAPC Progress Check: <ul style="list-style-type: none"> – Complete 11/01/26-1/29/27 • Submission 2: <ul style="list-style-type: none"> – Due 1/20/27 • Submission 3: <ul style="list-style-type: none"> – Due 3/31/27 	<p>Submission 1: \$20,000</p> <p>Submission 2: \$15,000</p> <p>Submission 3:</p> <ul style="list-style-type: none"> ○ \$20,000 ○ Optional: \$5,000 one-time payment for implementation of additional metrics
	<p>Cohort 2 - Second Year (Mid-Stage): <i>Eligible if the provider agency participated in SAPC’s FY 2025-26 Data Aggregation VBI and completed Option 2 (planning)</i></p> <ul style="list-style-type: none"> • Submission 1: <ul style="list-style-type: none"> – Invoice Form – Documentation of software purchase and <u>technical</u> implementation – Addendum: Data Aggregation Implementation Update • Mid-year SAPC Progress Check (11/01/26 – 1/29/2027) <ul style="list-style-type: none"> – <u>Required</u> formal visit to assess progress towards full implementation • Submission 2: <ul style="list-style-type: none"> – Invoice Form – Documentation of <u>full</u> implementation – Addendum: Data Aggregation Implementation Closeout Summary 	<ul style="list-style-type: none"> • Submission 1: <ul style="list-style-type: none"> – Due 10/20/26 • Mid-year SAPC Progress Check: <ul style="list-style-type: none"> – Complete 11/01/26-1/29/27 • Submission 2: <ul style="list-style-type: none"> – Due 3/31/27 	<p>Submission 1: \$15,000</p> <p>Submission 2: \$25,000</p>



	<p>Cohort 3 - New/First Year (First-time participants) <i>Eligible if the provider agency did not participate in or complete all submissions for SAPC's FY 2025-26 Data Aggregation VBI</i></p> <ul style="list-style-type: none"> • Submission 1: <ul style="list-style-type: none"> – Invoice Form – Data Source Inventory and Baseline Metrics Tool • Submission 2: <ul style="list-style-type: none"> – Invoice Form – Data Aggregation Readiness Assessment • Submission 3 (choose one): <ul style="list-style-type: none"> – Option 1: Purchase and <u>Initial</u> Implementation <ul style="list-style-type: none"> ▪ Invoice Form ▪ Documentation of purchase and initial implementation ▪ Implementation Completion Plan – Option 2: Investing and Planning for Future Implementation <ul style="list-style-type: none"> ▪ Invoice Form ▪ <u>Initial</u> Implementation Plan 	<ul style="list-style-type: none"> • Submission 1: <ul style="list-style-type: none"> – Due 9/30/26 • Submission 2: <ul style="list-style-type: none"> – Due 12/15/26 • Submission 3: <ul style="list-style-type: none"> – Due 3/31/27 	<p>Submission 1: \$15,000 Submission 2: \$15,000 Submission 3:</p> <ul style="list-style-type: none"> ○ Option 1: \$40,000 ○ Option 2: \$15,000
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Workforce Development			
VBI Name	Required Documents	Deadlines	Payment
<p>SUD Counselor-to-Client Ratio (2-A) The agency-wide ratio of service-rendering (active) SUD counselors to active clients on a monthly/quarterly basis meets the minimum required thresholds for the levels of care outlined below (i.e., one SUD counselor for every specified number of clients):</p> <ul style="list-style-type: none"> • OP/IOP: 1:20 • Residential: 1:12 • Mixed LOCs (OP/IOP & Residential): 1:16 	<ul style="list-style-type: none"> • Invoice Form • Applicable Data Quality Report (DQR) incentive page(s) 	<ul style="list-style-type: none"> • Submission 1: Q1 (July 2026 to Sept 2026) – Due 10/20/26 • Submission 2: Q2 (Oct 2026 to Dec 2026) – Due 1/20/27 • Submission 3: Q3 (Jan 2027 to Mar 2027) – Due 4/20/27 	<ul style="list-style-type: none"> • Submission 1: Q1 \$20,000 • Submission 2: Q2 \$20,000 • Submission 3: Q3 \$20,000
<p>Percent of Clients with Co-Occurring Mental Health Condition Seen by LPHA (2-B) At least 25% of clients with co-occurring mental health conditions received a service provided directly by a qualified LPHA.</p>	<ul style="list-style-type: none"> • Invoice Form • Applicable Data Quality Report (DQR) incentive page(s) 	<ul style="list-style-type: none"> • Submission 1: Q1 (July 2026 to Sept 2026) – Due 10/20/26 • Submission 2: Q2 (Oct 2026 to Dec 2026) – Due 1/20/27 • Submission 3: Q3 (Jan 2027 to Mar 2027) – Due 4/20/27 	<ul style="list-style-type: none"> • Submission 1: Q1 \$20,000 • Submission 2: Q2 \$20,000 • Submission 3: Q3 \$20,000
<p>MAT Prescribing Clinician Start-Up Cost Sharing (2-C) This incentive encourages provider agencies to expand Medications for Addiction Treatment (MAT) by supporting the costs of prescribers.</p>	<ul style="list-style-type: none"> • Invoice form • Part 1: Implementation Plan or Addenda • Part 2: <u>No Action Needed from Provider Agencies.</u> Verified Program Participation for 25% of funds issued 6 months following Implementation Plan/Addenda approval. 	<ul style="list-style-type: none"> • Part 1: Due 9/30/2026 • Part 2: SAPC will internally verify provider agency participation on 3/31/27 and will notify provider agencies by the end of the fiscal year of the status. 	<p>Start-up funding is available to all DMC-ODS provider agencies at a ratio of \$200,000 per 40 hours per week of MAT prescribing clinician time, distributed in 2 payments</p>



Access to Care			
VBI Name	Required Documents	Deadlines	Payment
<p>MAT Education/Services for Opioid Use Disorder (OUD) in Non-OTP Settings (3-A) At least 70% of clients with OUD in non-OTP (opioid treatment program) settings receive MAT education and/or medication services that include MAT.</p>	<ul style="list-style-type: none"> • Invoice Form • Applicable Data Quality Report (DQR) incentive page(s) 	<ul style="list-style-type: none"> • Submission 1: Q1 (July 2026 to Sept 2026) – Due 10/20/26 • Submission 2: Q2 (Oct 2026 to Dec 2026) – Due 1/20/27 • Submission 3: Q3 (Jan 2027 to Mar 2027) – Due 4/20/27 	<ul style="list-style-type: none"> • Submission 1: Q1 \$20,000 • Submission 2: Q2 \$20,000 • Submission 3: Q3 \$20,000
<p>MAT Education/Services for Alcohol Use Disorder (AUD) (3-B) At least 50% of clients with AUD agency-wide receive MAT education and/or medication services that include MAT.</p>	<ul style="list-style-type: none"> • Invoice Form • Applicable Data Quality Report (DQR) incentive page(s) 	<ul style="list-style-type: none"> • Submission 1: Q1 (July 2026 to Sept 2026) – Due 10/20/26 • Submission 2: Q2 (Oct 2026 to Dec 2026) – Due 1/20/27 • Submission 3: Q3 (Jan 2027 to Mar 2027) – Due 4/20/27 	<ul style="list-style-type: none"> • Submission 1: Q1 \$20,000 • Submission 2: Q2 \$20,000 • Submission 3: Q3 \$20,000
<p>Clients Referred/Admitted to Another SUD Level of Care (3-C) At least 35% of clients are referred and admitted to another level of SUD care within 30 days of discharge.</p>	<ul style="list-style-type: none"> • Invoice Form • Applicable Data Quality Report (DQR) incentive page(s) 	<ul style="list-style-type: none"> • Submission 1: Q1 (July 2026 to Aug 2026) – Due 10/20/26 • Submission 2: Q2 (Sept 2026 to Nov 2026) – Due 1/20/27 • Submission 3: Q3 (Dec 2026 to Feb 2027) – Due 4/20/27 <p>*Please note that September late claims will be included in Q2 due to 30-day tracking lag.</p>	<ul style="list-style-type: none"> • Submission 1: Q1 \$20,000 • Submission 2: Q2 \$20,000 • Submission 3: Q3 \$20,000
<p>Mental and Physical Health Referrals/Care Coordination (3-D) At least 30% of clients with mental or physical health conditions are referred and connected to appropriate services</p>	<ul style="list-style-type: none"> • Invoice Form • Applicable Data Quality Report (DQR) incentive page(s) 	<ul style="list-style-type: none"> • Submission 1: Q1 (July 2026 to Sept 2026) – Due 10/20/26 • Submission 2: Q2 (Oct 2026 to Dec 2026) – Due 1/20/27 • Submission 3: Q3 (Jan 2027 to Mar 2027) – Due 4/20/27 	<ul style="list-style-type: none"> • Submission 1: Q1 \$20,000 • Submission 2: Q2 \$20,000 • Submission 3: Q3 \$20,000
<p>Clients Engaged in Treatment (= or > 30 days) (3-E) At least 60% of clients remain engaged in treatment for 30 days or longer following admission in non-WM (Withdrawal Management) settings.</p>	<ul style="list-style-type: none"> • Invoice Form • Applicable Data Quality Report (DQR) incentive page(s) 	<ul style="list-style-type: none"> • Submission 1: Q1 (July 2026 to Aug 2026) – Due 10/20/26 • Submission 2: Q2 (Sept 2026 to Nov 2026) – Due 1/20/27 • Submission 3: Q3 (Dec 2026 to Feb 2027) – Due 4/20/27 <p>*Please note that September engagement claims will be included in Q2 due to 30-day engagement tracking lag</p>	<ul style="list-style-type: none"> • Submission 1: Q1 \$20,000 • Submission 2: Q2 \$20,000 • Submission 3: Q3 \$20,000



Access to Care			
VBI Name	Required Documents	Deadlines	Payment
<p>Seven-Day Follow-up after Residential Services / Residential Services – Withdrawal Management Discharge (3-F) At least 30% of new discharges from residential care (including residential withdrawal management) receive any follow-up service in another LOC within seven (7) days after discharge.</p>	<ul style="list-style-type: none"> • Invoice Form • Applicable Data Quality Report (DQR) incentive page(s) 	<ul style="list-style-type: none"> • Submission 1: Q1 (July 2026 to Sept 2026) – Due 10/20/26 • Submission 2: Q2 (Oct 2026 to Dec 2026) – Due 1/20/27 • Submission 3: Q3 (Jan 2027 to Mar 2027) – Due 4/20/27 	<ul style="list-style-type: none"> • Submission 1: Q1 \$20,000 • Submission 2: Q2 \$20,000 • Submission 3: Q3 \$20,000
<p>Percent of Appointment Disposition Form Referrals with Completed Appointment Disposition (3-G) At least 30% of referrals made by SASH/CENS/CET in the Appointment Disposition Log are completed within three (3) business days of the appointment date.</p>	<ul style="list-style-type: none"> • Invoice Form • Applicable Data Quality Report (DQR) incentive page(s) 	<ul style="list-style-type: none"> • Submission 1: Q1 (July 2026 to Sept 2026) – Due 10/20/26 • Submission 2: Q2 (Oct 2026 to Dec 2026) – Due 1/20/27 • Submission 3: Q3 (Jan 2027 to Mar 2027) – Due 4/20/27 	<ul style="list-style-type: none"> • Submission 1: Q1 \$20,000 • Submission 2: Q2 \$20,000 • Submission 3: Q3 \$20,000
<p>R95 Unique Clients Served (3-H) Provider agency must demonstrate at least a 5% increase in the number of unique clients served compared to the previous fiscal year (FY 2025-26 vs FY 2026-27) to satisfy this activity.</p>	<ul style="list-style-type: none"> • Invoice Form • KPI MSO Payment Reconciliation Report (Do not submit PHI via VBI Electronic Submission Form or unsecure email.) 	<ul style="list-style-type: none"> • 3/19/2027 	<ul style="list-style-type: none"> • \$20,000
<p>R95 Client-Facing Agreements (3-I) This incentive fosters a client-centered approach by ensuring participating treatment provider agencies update their policies and client-facing agreements to recognize SUD as a chronic medical condition that will be treated with compassion.</p>	<ul style="list-style-type: none"> • Invoice Form <p>R95 Policies and Agreements not yet adopted by the provider agency:</p> <ul style="list-style-type: none"> • R95 Admission Policy • R95 Discharge Policy • R95 Admission Agreement • R95 Toxicology Policy • R95 Toxicology Agreement 	<ul style="list-style-type: none"> • 11/02/2026 	<ul style="list-style-type: none"> • \$40,000 one-time payment for all five (5) R95 policies and agreements completed in FY 26-27 • \$20,000 one-time payment for one to four (1-4) remaining R95 policies and/or agreements completed in FY 26-27

